Communication Revolution

Back in 1995, when <u>Robert Loest</u> and I were telling the world about our new <u>mutual fund IPS Millennium</u>, we told a story explaining that, historically, change within a civilization first occurs at an inflection point and is followed by big change and then a long plateau period.

We shared how civilization started with hunter-gathers, and people maintained that lifestyle for over 100,000 years. Then, we had an inflection point, learning to plant seeds and grow food. This was the <u>Agricultural Revolution of the Neolithic Era</u>, and it went on for a few thousand years.

Mobile Apps, Change You Can Believe In!

The world is changing quickly. Many times we find ourselves looking up from whatever we were doing and wondering, "Where did that come from? Why are people doing it that way? How does everyone seem to know about this except me?" In the world of the internet, we all stay connected at all times and all locations, so when changes occur, they are downloaded and spread in real time. Some of us simply choose to see it on our own time frame.

Look around when you walk into a restaurant, when you're waiting in line, when you're sitting around the airport or subway station.

The Value of Connection!

Who are you connected with? What is the value of connection? If you read any of my blogs over a period of time, you could pull out the frequent topic of connectivity. So why is it such a major theme? Even marketing guru Seth Godin discusses the importance of connecting in his recent blog "First, connect." Let's take a look back at a little science and history, and then we will come back to how it is relevant in business.

Real Commerce With Mobile!

In last week's <u>blog</u>, we discussed how we are entering the Web 3.0 world. That world consists of mobile. We talked about creating real value for customers and real commerce for merchants. I recently came across some really great examples of this in an article called <u>Web 3.0: The Mobile Era</u> written by <u>Jay Jamison</u>, who has a venture company that invests in early stage mobile companies.

Web 3.0 is Mobile, Are You

In?

As I have discussed in many past blogs, we are seeing a major shift in how people access technology as more people move toward Smartphones. I see a world where business will be driven by the connectivity we all have with one another based on that little device that acts as an extended appendage for most of us.



We all have an internal desire to be connected.

The Power of the Crowd

I wrote a blog in July 2011 called "What Disruptive Technology is Sneaking Up on You?" I also wrote another one more recently called "Crowdfunding, the Savior for the Entrepreneur." Interestingly, they have both been pulled together by the disruptive technology guru Clayton Christensen. Clayton spoke with CNNMoney for an article they featured on his involvement in crowdfunding.

Rolling With Change!

My software team and I at <u>Efficience</u> had a business meeting with an investment firm this week, and it was exciting to be back in that world again and see the latest happenings! They had an interest in a <u>mobile app</u>, which is what we are talking about to many companies these days.

The businesses on the forefront are seeing with their own eyes how the Smartphone is enhancing the opportunity to connect and create real interaction and relationships. This is an exciting space to be in, and I am thrilled to have placed myself on this path.

Make the Trend Your Friend

Mary Meeker recently released her <u>annual overview of internet trends</u>, and I found it to be very insightful. You may remember that I have discussed Mary's research and opinions on this topic in some of my previous blogs. She pushed forward as a leader in this space with different investment banking firms and is now a partner at one of the most prestigious venture capital firms, <u>Kleiner Perkins</u>.

Riding the Wave or Being

Knocked Over?

Have you thought about how fast things change and how really different things have become with how you work and live? Think about the companies that you use every day that didn't even exist ten years ago. Think about how you use your smartphone today and access Facebook. How different, both good and bad, was your life back then?

Consider all this from a business perspective. What new companies have appeared or disappeared because of a new innovative idea? Things move so rapidly! A company can go from zero to hero in a flash, but one can also go from kingpin to trash bin in the blink of an eye.

Solving the World's Problems with Abundance

Let's continue our discussion from last week's blog. How does Abundance solve the future problems that seem to loom before us like population growth, water needs, hunger, and power?

Abundance Thinking holds the understanding that we have the capability to solve our pains with the technologies we have already created. Those technologies are at such a level that the continued connectivity of each of them creates exponential opportunities for solving all the issues of the day and the problems out ahead of us.